

Curriculum Vitae

PERSONAL INFORMATION	
Surname and first name	NEGRUȚ Aurora
Address	Bucharest, sector 4, strada Măriuca, nr.14, bl.109, scara 2, ap.68
Telephone	021 334 65 90; 0722 383 203
Fax	-
E-mail	aurora_negrut@yahoo.co.uk
Nationality	Romanian
Date of birth	April 12, 1961
WORK EXPERIENCE	
<i>Period of time</i>	<i>since July 10, 2013</i>
Name and address of employer	The Ministry of Economy – Department for Energy – General Direction for Privatization and Management of State Ownership in Energy
Position held	Director/ Head of Office (August 01, 2013 - August 21, 2013)
Sector of business	Privatization
Main activities and responsibilities	<ul style="list-style-type: none"> - coordination of specific activities of the Direction regarding the privatization processes of economic operators within the Energy Department portfolio; - coordinating document elaboration required to ensure performance of D.G.P.A.P.S.E. tasks and responsibilities in the sector of privatization; - representation of the interests of the institution, within the limits of the mandate given by the management of the Energy Department.
<i>Period of time</i>	<i>from January 1, 2009 to July 10, 2013</i>
Name and address of employer	The Ministry of Economy – the Office of State Ownership and Privatization in Industry – General Direction of Privatization
Position held	Technical Expert/Head of Subunit of Direction
Sector of business	Privatization
Main activities and responsibilities	<ul style="list-style-type: none"> - drafting legislative acts regarding privatization of economic operators within the portfolio of the Ministry of Economy and its legal predecessors; - participating as chairperson/member in the commissions for privatization by several methods provided by law: bidding, public offerings through capital market mechanisms: SC Cupru Min SA, SC Oltchim SA, SC OMV Petrom SA, SC ISCIR SA, CNTEE Transelectrica SA; - coordination, by holding the Director responsibilities, regarding documentation elaboration required to ensure performance of the Direction responsibilities and tasks; - representation of the interest of the institution, within the limits of the mandate given by the management of the institution and the Ministry; - representation of the interests of the Direction within the institution; - coordination of specific activities of the Direction regarding the privatization processes of the economic operators within the Ministry of Economy portfolio.
<i>Period of time</i>	<i>From February 14, 2007 (implementation of the provisions of O.U.G. No.101/2006) to December 31, 2008</i>
Name and address of employer	A.V.A.S. – Direction of Minority Packages Valorization
Position held	Expert
Sector of business	Privatization

Main activities and responsibilities	<ul style="list-style-type: none"> - elaboration of documents regarding the valorization of minority packages; - participation as chairperson/secretary in commissions of valorization of minority packages by negotiation options / open outcry; - elaboration of documentation (notes, announcements, presentation documents, negotiation documents, agreements of share purchase and sale, etc.) in order to privatize SC UCM Resita SA, SC Habitat Proiect SA, SC Agromec Agrij SA, SC ELCOMP SA, SC IMS SA; - correspondence and elaboration of points of view/notes regarding sale of shares included in the package of up to 8% of SC PETROM SA share capital.
<i>Period of time</i>	<i>from October 1, 2006 to February 14, 2007 (implementation of the provisions of O.U.G.No.101/2006)</i>
Name of employer	The Ministry of Economy and Commerce – the Office of State Ownership and Privatization in Industry – General Direction of Privatization – Department of Privatization through the Capital Market and by Restitution
Position held	Head of Department
Sector of business	Privatization
Main activities and responsibilities	<ul style="list-style-type: none"> - coordination of implementing the provisions of the 7th Title – “The Regime of Establishing and Payment of Compensation Relating to Real Estate Abusively Overtaken” of Law No 247/2005 by reform in the sectors of property and justice, as well as related measures, as amended and supplemented, and the Regulations, approved by the Government Decision No.1095/2005, by completion and enhancement of the data base, analysis of documents submitted by legitimate individuals and monitoring specific correspondence; - participating in drafting legislative acts regarding annual privatization strategies of economic operators within the portfolio of the Ministry of Economy and Commerce – the Office of State Ownership and Privatization in Industry, as well as particular ones SNP PETROM SA, SC DGN Distrigaz SUD SA and SC DGN Distrigaz Nord SA; - analysis, coordination and elaboration of opinions for several legislative act drafts - coordination and elaboration of correspondence and opinions/notes regarding sale of shares within the package of up to 8% of the SC PETROM SA share capital and/or sale of packages of up to 10% of the share capital of the gas distribution companies and electric power distribution economic operators.
<i>Period of time</i>	<i>from September 1, 2003 to October 1, 2006</i>
Name of employer	The Ministry of Economy and Commerce – the Office of State Ownership and Privatization in Industry – General Direction of Privatization – Oil, Gas, Energy Department
Position held	Expert
Sector of business	Privatization
Main activities and responsibilities	<ul style="list-style-type: none"> - elaboration of documentation regarding privatization of SNP PETROM SA; - elaboration of documentation regarding privatization of the gas distribution and supply companies “Distrigaz Sud” SA Bucuresti and “Distrigaz Nord” SA Târgu Mures, and participation in the negotiation commission, as alternate representative and as member of the technical secretariat of the commission for privatization coordination; - elaboration of documentation regarding completion of privatization agreements of SNP PETROM SA and the gas distribution and supply

	<p>companies “Distrigaz Sud” SA Bucuresti and “Distrigaz Nord” SA ;</p> <ul style="list-style-type: none"> - elaboration of documentation regarding selection of the financial auditor and completion of negotiation regarding several contract clauses of the SNP PETROM SA privatization agreement referring to the development of the company’s debts/liabilities (net indebtedness); - participation as member of the technical secretariat of the negotiation commissions appointed for the privatization of the “Electrica Oltenia” SA and “Electrica Muntenia Sud” electric power distribution and supply subsidiaries; - participation in performance of programs established with the consultants regarding privatization of economic operators, where privatization strategies provided for that – SNP PETROM SA, SC DGN Distrigaz Sud SA si SC DGN Distrigaz Nord SA; - participation as member of the selection commission in the selection of the consultant for the privatization of SNGN ROMGAZ SA; - participation as member of the technical secretariats appointed for the restructuring, privatization and attraction of investments at following mining companies: SC Moldomin SA and CNMPN Remin SA; - participation as member of the technical secretariat of the assessment commission of the letters of intent and negotiation of trade documents, appointed to perform procedures regarding private capital attraction in investments and implementation of required measures to resume and complete works regarding units 3 and 4 of CNE Cernavodă within the National Company <i>Nuclearelectrica</i> SA.
<i>Period of time</i>	<i>From August 14, 2002 to August 31, 2003</i>
Name of employer	The Ministry of Transport, Constructions and Tourism –General Direction for Management, Strategy, Computerization and Statistics – Department for Management of State Ownership and Privatization
Position held	Counselor IA level
Sector of business	Privatization
Main activities and responsibilities	<ul style="list-style-type: none"> - elaboration of documentation (notes, announcement, presentation documents, negotiation documents, share purchase-sale agreement, etc.) with a view of privatizing SC Ancorad Oltenia SA; - elaboration of documentation (notes, announcement, presentation documents, etc.) with a view of privatizing SC Antrepriză Lucrări Drumuri si Poduri Iasi SA; - elaboration of documentation (notes, announcement, presentation documents, etc.) with a view of privatizing the subsidiary of CN CFR SA – SC Proiect SA Bucuresti; - coordination, elaboration and update of several privatization programs of the portfolio, strategies and reports on a monthly, quarterly and annual basis, as well as ensuring consistency of such.
<i>Period of time</i>	<i>From July 7, 1997 to August 13, 2002</i>
Name of employer	Authority for Privatization and Management of State Ownership – Department for Privatization, Restructuring – Direction of Privatization
Position held	Expert
Sector of business	Privatization
Main activities and responsibilities	<ul style="list-style-type: none"> - elaboration of documentation with a view of privatizing fertilizer companies (SC Fertilchim SA, SC Doljchim DA, SC Romfosfochim SA, SC Solventul SA); - elaboration of documentation with a view of privatizing, and participation as secretary in the negotiation commissions for concluding purchase-sale agreements of shares of the refineries

	SC Petrotel SA, SC Steaua Română SA, SC Petromidia SA, SA RAFO SA and of economic operators in the chemical industry SC Oltchim SA and SC Chimpex SA; - participating in elaboration of privatization strategies and programs.
<i>Period of time</i>	<i>From April 1, 1992 to July 5, 1997</i>
Name of employer	The Institute for Design in Light Industry – Unit III
Position held	Designing engineer
Sector of business	Designing
Main activities and responsibilities	- preparation of feasibility studies referring to obtaining funds (recapitalization, retrofit); - participation in elaboration of assessment reports for the largest part of the companies within the light industry; - coordination of report elaboration referring to the assessment of companies within the inorganic and chemical synthesis industry (SC Rolast SA, SC Chimopar SA, SC Azochim SA, SC Stela SA, SC Norvea SA, SC SIN SA), the cellulose and paper industry (SCPetrocart SA), the machine building industry (SC Fortus SA, SC UMARO SA), research-design institutions (SC Cerelast SA, SC IPROMED SA).
<i>Period of time</i>	<i>From August 19, 1995 to March 31, 1992</i>
Name of employer	SC PIELORX SA Bucuresti – Technical Department
Position held	Engineer/Head of Workshop – Finished Leather Products
Sector of business	Light industry - tannery
Main activities and responsibilities	- participation in construction of networks within the pilot station; - preparation of required documentation in order to comply with industrial norms; - control of raw material and base auxiliary material consumption within the standardized norms, as well as reporting of findings to the hierarchical superior institution; - coordination of the activity of the finished leather product workshop.
EDUCATION and TRAINING	
<i>October 2008</i>	
National Institute for Administration	
Inter-Institutional Communication and Public Relations	
<i>September 2006</i>	
Corporate Governance Institute of the Bucharest Stock Exchange	
Stock Exchange Market: “Conversion of a Company in a Publicly-Traded Company on the Stock Exchange Market”	
Level of classification: Post-university	
<i>2001-2006</i>	
“Spiru Haret” University – The Faculty of Financial – Accounting Management (part-time)	
Financial Accounting Management	
Level of classification: Higher studies	
<i>October 1998</i>	
Barents Group Europe	
Finance&Accounting in the Context of the Privatisation Process	
Level of classification: Post university	
<i>June 1997</i>	
FIMAN – Phare FIDEL	
Project and Service Management	
Level of classification: Post university	
<i>May 1997</i>	

Training Center for Quality Assurance and Auditor Certification			
External Audit of Quality			
Level of classification: Post university			
1980-1985			
The Polytechnic Institute of Iasi – The Faculty of Textiles – Section of Chemistry and Technology of Leather and Leather Substitutes			
Chemistry – Engineer			
Level of classification: Higher studies			
SKILLS AND COMPETENCES	Ability to analyze/ synthesize a given situation, i.e. to find supporting and opposing arguments for a situation		
	Ability of forecasting, i.e. ability to put oneself in the position of “the advocate of the opponent party”		
	Organizational skills		
	Calmness; ability; autodidact		
	Serious person, not necessarily austere, continuously improving works		
	Ability to find solutions		
	Open to novelty in any sector		
MOTHER TONGUE	Romanian		
OTHER LANGUAGES	<i>English</i>	<i>French</i>	
	Reading	good	satisfactory
	Understanding	good	satisfactory
	Writing	satisfactory	basic
	Speaking	basic	basic
SOCIAL SKILLS AND COMPETENCES	Team spirit. I accept and work better in a team formed of open individuals, striving towards the same goal; I can accept constructive criticism and direct communication.		
ORGANIZATIONAL SKILLS AND COMPETENCES	<p>In the design activity I ensured coordination of project performance regarding assessment of several economic operators.</p> <p>In the production activity, I held the position of head of section, such being a position in the production sector rather than the sector of technical-operational personnel, within a company with a multi-social environment.</p> <p>In the main, I coordinated the activity of other coworkers, although I formally took over the responsibilities of the Director only in November 2012, holding from the same date the position of Head of Department.</p>		
TECHNICAL SKILLS AND COMPETENCES	Good command of PC and office automation		
DRIVING LICENSE	since 1994		
OTHER SKILLS AND COMPETENCES	<ul style="list-style-type: none"> - distributive attention; - continuous self-improvement 		
OTHER INFORMATION	Participating in several symposiums and international events in the sector of oil and gas: Macedonia, Austria, Germany and Japan.		