

**PERSONAL INFORMATION** Dan Dragos Dragan

 Bucharest (Romania)

**WORK EXPERIENCE****18/03/2021–Present** **President of the Board**

Romgaz - National Company of Natural Gas

- Providing leadership to the Board of Directors, encouraging the Board's role in planning, financial accountability, evaluation of the CEO, and evaluation of program performance;
- Chairing Board meetings and work with staff to develop the agenda;
- Guiding and mediating the Board actions with respect to organization priorities and governance concerns;
- Serving as chair of the executive committee;
- Acting as the primary spokesperson for the organization;
- Receiving the reporting of the executive director and coordinating the performance evaluation of the executive director;
- Appointing members to committees as deemed necessary for the proper functioning of the Company;
- Establishing task forces for specific and focused missions;
- Performing other duties as directed by the by laws and the Board;

**15/03/2021–Present** **Secretary of State**

Ministry of Energy, Bucharest (Romania)

- coordinating the following units and their related fields of competence:
  1. Directorate-General for Energy Policies and Green Deal
  2. Directorate for European Affairs and International Relations
  3. Directorate-General for State Aid and European Funds
  4. Security Structure
- representing Romania at meetings of the European Council: Transport, Telecommunications and Energy Council (Energy);
- representing the Ministry of Energy at meetings and negotiations with international organisations such as the European Bank for Reconstruction and Development, The World Bank, the International Monetary Fund, in the domains under coordination and mandated;
- maintaining the continuous institutional dialogue in the field of European affairs with the Ministry of Foreign Affairs, with other ministries and governmental agencies, as well as with the Permanent Representation of Romania at the European Union;
- coordinating the process of elaborating legislative proposals in the field of energy, including the transposition of EU directives and regulations into national legislation;
- Coordinating the areas of competence in the implementation of the National Recovery and Resilience Plan;
- managing the implementation of the Green Deal in the sectors of competence;
- coordinating the implementation by Romania of the EU Hydrogen Strategy; taking measures to develop a European value chain for hydrogen-based technologies;  
coordinating the implementation of the Integrated National Plan in the field of Energy and Climate Change 2021-2030 (PNIESC);
- coordinating the implementation Romania's Energy Strategy;
- coordinating the activity of the Romanian Nuclear and Radioactive Waste Agency;

- coordinating the research activity in the field of nuclear energy performed by the Nuclear Technology and Engineering Center;
- approving, monitoring and implementing state aid schemes in the field of energy, while ensuring the constant related dialogue with the European Commission;
- coordinating the elaboration and approval of documents and procedures related to the evaluation of energy projects financed with European funds; coordinating and approving documents emitted by the Intermediary Body for Energy;

26/03/2020–14/03/2021

**Secretary of State**Ministry of Economy, Energy and Business Environment, Bucharest  
(Romania)

- coordinating the following units and their related fields of competence: Directorate for Energy Policy, Energy Transition and Renewables; Directorate for Internal Market; Directorate for Trade Policy; Bureau for European Programs; Bureau for Cooperation with non-EU countries;
- representing Romania at meetings of the European Council: Transport, Telecommunications and Energy Council (Energy), the Competitiveness Council (Internal Market and Industry) and the Foreign Affairs Council (Trade). Coordinating the areas of competence in the elaboration of Romania's national positions and mandates regarding the Green Deal;
- coordinating the process of elaborating legislative proposals in the field of energy, including the transposition of EU directives and regulations into national legislation, the CfD and the National Electricity Law. Coordinating the areas of competence in the elaboration of the National Recovery and Resilience Plan;
- coordinating the elaboration of the Integrated National Plan in the field of Energy and Climate Change 2021-2030 (PNIESC), as well as of the strategic environmental assessment procedure (SEA); Managing the ongoing dialogue with the European Commission in this regard. Revision of Romania's Energy Strategy, in accordance with the national objectives and targets established within PNIESC, as well as following the latest evolutions of the European policy and regulatory framework;
- participating in the finalization of the "Agreement between the Government of Romania and the Government of the United States of America on Cooperation for the Cernavoda Nuclear Power Projects and Civil Nuclear Power Sector in Romania", as well as the "Memorandum of Understanding between the Export-Import Bank of the United States of America and the Ministry of Economy, Energy and Business Environment". Participating in the finalization of the Memorandum "Development of cooperation between Romania and France in the nuclear field";
- Managing the implementation of state aid schemes in support of economic sectors that are exposed to significant risks caused by the transfer of CO2 costs in the price of electricity. Ensure continued support to energy-intensive industries, including through the implementation of the state aid scheme on exemption from the contribution related to the promotion of renewable energy resources. Ongoing communication with the Commission in this regard;
- coordinating Romania's position in the elaboration of the EU Hydrogen Strategy. Taking measures to develop a European value chain for hydrogen-based technologies;
- representing Romania and coordinating its position in reviewing the common commercial policy, including with regard to the implementation of trade agreements and the adoption of trade defence measures. Preparing national positions and internal measures related to BREXIT. Managing the national position within the multilateral dimension of international trade, in particular in relation to the World Trade Organization (WTO) and the Organization for Economic Cooperation and Development (OECD). Representing Romania at the OECD.

07/08/2017–25/03/2020

**Energy development counselor**

Uzinsider General Contractor SRL, Bucharest (Romania)

- developing and consolidating company's activities (business development), e.g. energy generation, trading, supplying;
- coordinating the elaboration of the strategy for positioning on the market and initiating the supply activities;
- developing and implementing the organizational strateg;
- elaborating multiannual budgets and specific actions to reach KPIs;
- representing the company in the relations with authorities, professional associations, domestic and external partners.
- Participating actively in the improvement of the current regulatory framework, with the Commission for Industry and Services from Chambers of Deputies, ANRE (various working groups), Ministry of Energy, with various professional associations operating in the Rou energy market (CNR-CME, PATRES, Energy Task Force, etc.);
- carrying consulting activities and 2nd independent opinion (development and consolidation strategies, trading, optimization mngt. capacities; supply business; Rou energy market analyses, development opportunities and targets; integration of energy markets / EU framework and positioning of Romania, market intelligence, etc.)
- BoDs member of Swiss Romanian Chamber of Commerce.

11/2007–05/2017

**General manager / country manager**

Repower Furnizare Romania SRL, Bucharest (Romania)

- business development, including market entry strategy, consolidation of market presence and strategic development of the local branch into a key market for Repower AG Switzerland
- lead and oversee with the Board the development and implementation of the organization's strategy.
- budget development and action implementation for reaching the profitability and margin targets
- M&A from target origination to company integration PMI (Repower AG's acquisition of Elcomex EN)
- supervision and coordination of development of new products and services to local market (Naturepower, energy services, etc.), including the development of new marketing channels.
- development and upgrade of Repower Romania's sales network (direct and indirect).
- active participation in Romanian energy market development, e.g. Regulatory Authority various working groups, Industry and Services Chamber of Deputies commission, World Energy Council - Romanian National Committee, various IPPs associations, Energy Task Force, etc.
- liaise with external partners, authorities and investor associations.
- coordinate the development and implementation of a tailored made IT infrastructure – digitalisation
- development of a new organisational structure and manage HR activities (incl. team enforcement).
- advise the Repower ExB and shareholders about the necessary actions, sales and procurement policies
- local support for trading activities of Repower group entities on the Romania electricity market
- coordination of the overall activity of the Repower entities active in Romania

- 01/2005–11/2007 **Executive & Tradingmanager**  
 Petprod SRL, Bucharest (Romania)
- business development
  - setup of a new organization (energy supplier and trading company)
  - conducting negotiations with identified clients, offers, pricing and conclusions of supplying contracts internal and external-
  - coordination of back office – sales and acquisitions; invoicing (checking accuracy); distribution contracts – negotiations and conclusions trading (Hu, Bg and Srb)
  - participations to various tenders;
  - representing the company with related authorities – ministry, regulatory, exchange, etc.
- 11/2000–12/2004 **Executive manager**  
 Emanuela Trading Company SRL, Bucharest (Romania)
- setup and coordination of a new company team.
  - coordinate all contracts (local and external), acquisitions, market research and sales.
  - planning and supervising the whole activity of the company.
  - contact and dealing with domestic and international companies, negotiating and following up the fulfil contracts.
  - coordinate and supervising the accountingdepartment.
  - managing the buying and selling of outstanding debts.
  - coordinate the finance activities.
  - supervising the income and the costs of the company, planning future activities according to these costs.
  - managing IT department (developing of customized SW and databases improvement).
  - coordinate the contacts with the commercial banks
- 08/1996–11/2000 **Executive manager**  
 Soemma SA, Bucharest (Romania)
- coordinate all contracts (local and external), acquisitions, market search and sales.
  - planning and supervising the whole activity of the company.
  - worked in the open action team, where pressure to perform against established measures is high. Prepare and negotiate contracts (national and international trade).
  - coordination of data basis for analysing.
  - work closely with General Manager, trying to find solutions for the improvement of the work related to the international and national trade, investments and the management of the company.
- 07/1994–12/1995 **Project manager**  
 Sirti SpA Romania Branch (Pirelli Group), Bucharest (Romania)
- assistance for project management (implementation of the first Romanian optical cable network)
  - supervising the achievement of the contracts and monitoring the project implementation
  - took care of administrative and accounting issues.
  - work very closely with the staff of thebranch.
  - liaison officer with the Romanian Authorities.

## EDUCATION AND TRAINING

- 01/1999–12/1999 **Diploma in brokerage - futures market**  
Romania Commodity Exchange, Bucharest (Romania)
- 1991–1999 **Diploma in Economics - specialisation in management and data processing specialisations**  
Bucharest Academy of Economics Studies Faculty of Economics and Cybernetics, Bucharest (Romania)
- 1987–1991 **Baccalaureate Diploma**  
Economics High School no. 1, Bucharest (Romania)

**PERSONAL SKILLS**

**Mother tongue(s)** Romanian

Foreign language(s)	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	C2	C2	C2	C2	C2
French	B2	B2	B2	B2	B2
Italian Sign Language	B2	B2	B2	B2	B2

Levels: A1 and A2: Basic user - B1 and B2: Independent user - C1 and C2: Proficient user  
Common European Framework of Reference for Languages - Self-assessment grid

**Communication skills** - excellent communication skills and relationship abilities

**Organisational / managerial skills** -leadership strong abilities  
 - strong organizational skills.

**Job-related skills** - mentoring skills

**Digital skills**

SELF-ASSESSMENT				
Information processing	Communication	Content creation	Safety	Problem-solving
Proficient user	Proficient user	Proficient user	Independent user	Proficient user

Digital skills - Self-assessment grid